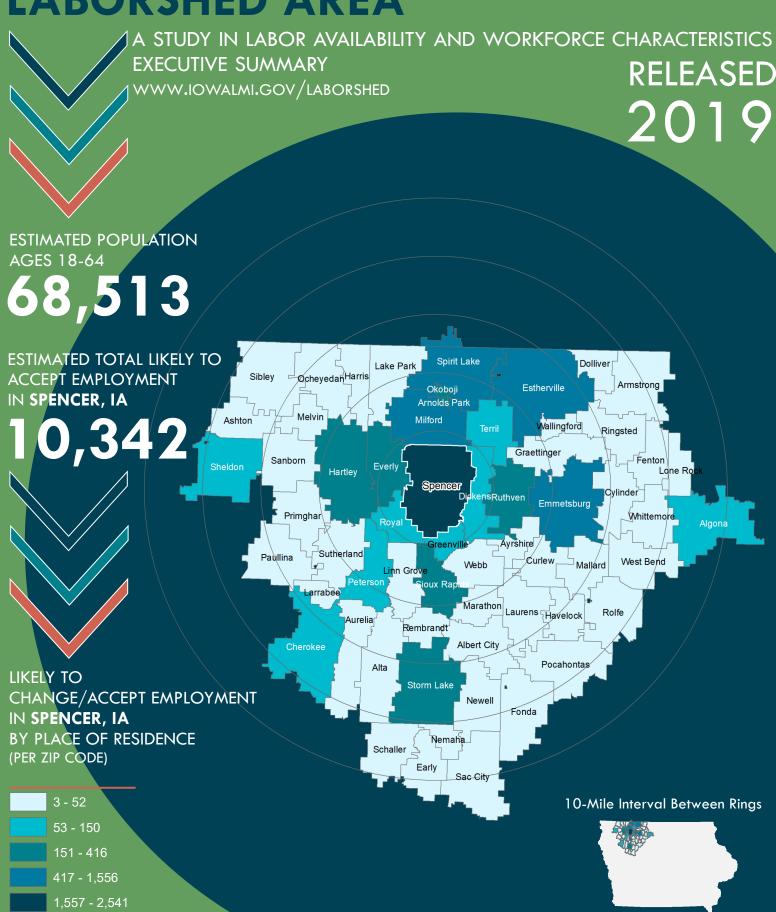
SPENCER, IOWA LABORSHED AREA



AREA SHOWN

A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Spencer Laborshed area.

The employed are currently commuting an average of-



SPENCER LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

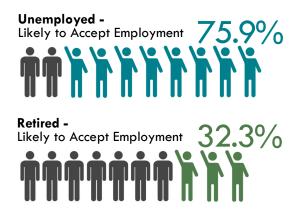
Employed (56,249) 82.1% *Unemployed (4,933)Homemakers 3.0% (2,055)

Retired (5,276) 7.7%

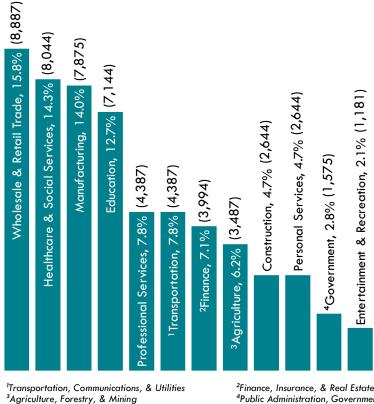
*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)



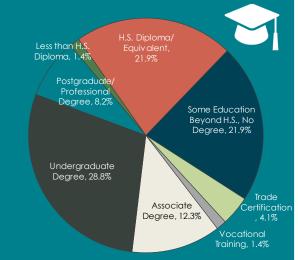
| | TOP CURRENT BENEF | ITS OF THE |
|------|-------------------|----------------|
| \$ | Health/Medical | 87.2% |
| | Insurance | |
| (\$) | Pension/ | 78.9 % |
| | Retirement/401K | 7 0.7 /0 |
| | Dental Coverage | 72.5 % |
| 7 | Life Insurance | 72.1 % |
| 0 | Vision Coverage | |
| | Disability | 70.0 0/ |
| | Insurance | 63.0% |
| 8 | Paid Holidays | 62.3% |
| | Paid Vacation | 55.1% |
| | Paid Sick Leave | , , |
| G | Flex Spending | 47 E0/ |
| | Accounts | 4/.5% |



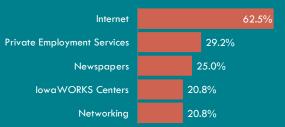
⁴Public Administration, Government

EMPLOYED: LIKELY TO CHANGE

- An estimated 8,589 employed individuals are likely to change their current employment situation for an opportunity in Spencer
- Current occupational categories:
 Professional, Paraprofessional, Technical 28.1%
 Production, Construction, Material Moving 26.6%
 Service 15.6%
 Managerial 10.9%
 Sales 10.9%
 Clerical 6.3%
 Agricultural 1.6%
- Current median wages: \$
 - \$16.00/hour and \$50,000/year
 - \$18.00/hour attracts 66%
 - \$20.00/hour attracts 75%
- 76.7% have an education beyond HS



- 36.1% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

Top newspapers:



NEWS
Spencer Daily Reporter
Upper Des Moines –
Algona

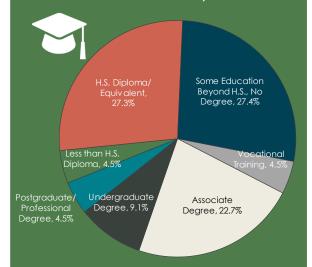
- Commute:
 - Currently commuting an average of 12 miles/15 minutes (one-way) to work
 - Willing to commute an average of 27 miles/33 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- An estimated 397 unemployed individuals are likely to accept employment in Spencer
- Former occupational categories:
 Production, Construction, Material Moving 40.9%
 Service 18.2%
 Clerical 13.6%
 Managerial 9.1%
 Professional, Paraprofessional, Technical 9.1%
 Sales 9.1%
- Median wages: \$

Agricultural

- \$15.00/hour lowest willing to accept
- \$16.08/hour attracts 66%
- \$20.00/hour attracts 75%
- 68.2% have an education beyond HS



- 57.1% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

indeed.com glassdoor.com • Top newspapers:

NEWS
Spencer Daily Reporter

- Commute:
- Willing to commute an average of 23 miles/31 minutes (one-way) to work







The Laborshed survey collects information regarding the out commute for an employment center.

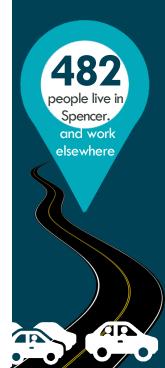
The out commute for Spencer is estimated at 9.5 percent approximately 482 people living in Spencer work in other communities.

Most of those who are out commuting are working in Spirit Lake.

0.0%

Over one-tenth (11.1%) of out commuters are likely to change employment (approximately 53 people).

33.3% earn an hourly wage. 44.4% earn an annual salary.



EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

| Industry | Education Beyond HS | Some Education Beyond HS, No Degree Obtained | Trade Certification/ Vocational Training | Associate Degree | Undergraduate Degree or Above | |
|--|------------------------|---|---|---------------------|-------------------------------|--|
| Agriculture, Forestry, & Mining | ** | ** | ** | ** | ** | |
| Construction | 57.1% | 28.5% | 14.3% | 14.3% | 0.0% | |
| Education | 87.5% | 12.5% | 0.0% | 0.0% | 75.0% | |
| Entertainment & Recreation | ** | ** | ** | ** | ** | |
| Finance, Insurance, & Real Estate | ** | ** | ** | ** | ** | |
| Government & Public Administration | 60.0% | 0.0% | 0.0% | 20.0% | 40.0% | |
| Healthcare & Social Services | 90.9% | 36.3% | 0.0% | 27.3% | 27.3% | |
| Manufacturing | 42.9% | 14.3% | 0.0% | 9.6% | 19.0% | |
| Personal Services | ** | ** | ** | ** | ** | |
| Professional Services | 90.0% | 20.0% | 10.0% | 20.0% | 40.0% | |
| Transportation, Communication, & Utilities | 83.3% | 33.3% | 16.7% | 33.3% | 0.0% | |
| Wholesale & Retail Trade | 79.2% | 29.2% | 4.2% | 12.5% | 33.3% | |

Top percentages among industries per education level are highlighted in the table.

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

| | Percent Surveyed | Estimated Total | | Percent Surveyed | Estimated Total |
|------------------|---------------------|--------------------|--------------------------|---------------------|--------------------|
| Inadequate Hours | 2.0% | 172 | Mismatch of Skills | 5.2% | 447 |
| \$ Low Income | 0.0% | 0 | \(\frac{\psi Total}{}{} | 6.2% | 533 |

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



