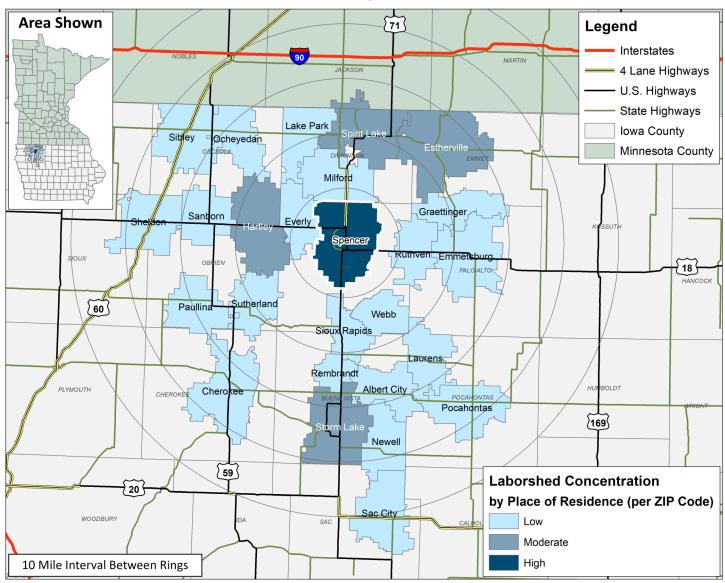
LABOR CHARACTERISTICS ADVANCED MANUFACTURING



SPENCER, IA LABORSHED AREA

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 14 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 25 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE SPENCER, IA, IA LABORSHED, CONTACT:



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www.lakescorridor.com

ABOR CHARACTERISTICS

ADVANCED MANUFACTURING

ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

- Computer Numerically Controlled Machine Tool Programmers 171
- Electricians 169
- Engineers, All Other 676
- General & Operations Managers 165
- Health & Safety Engineers 166
- Heavy & Tractor-Trailer Truck Drivers 1,689
- Industrial Engineering Technicians 167
- Industrial Production Managers 334
- Inspectors, Testers, Sorters, Samplers, & Weighers 340
- Laborers & Freight, Stock, & Material Movers, Hand 846
- Light Truck or Delivery Services Drivers 845
- Machinists 338
- Maintenance & Repair Workers, General 337
- Multiple Machine Tool Setters, Operators, & Tenders 172
- Production Workers, All Other 2,534
- Production, Planning, & Expediting Clerks 168
- Stock Clerks & Order Fillers 335
- Structural Metal Fabricators & Fitters 170
- Supervisors of Mechanics, Installers, & Repairers 336
- Supervisors of Production & Operating Workers 677
- Supervisors of Transportation & Material-Moving Machine & Vehicle Operators - 341
- Team Assemblers 844
- Tool & Die Makers 173
- Welders, Cutters, Solderers, & Brazers 339

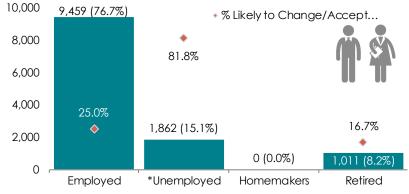
AN ESTIMATED TOTAL OF 12,332 PEOPLE IN THE LABORSHED AREA

UNDEREMPLOYMENT (ESTIMATED):

- Low hours 1.4% (22)
- □ Low income 0.0%
- Mismatch of skills 4.1% (63)
- Total 4.1% (63)

(Individuals counted only once when estimating Total Underemployment.)

ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



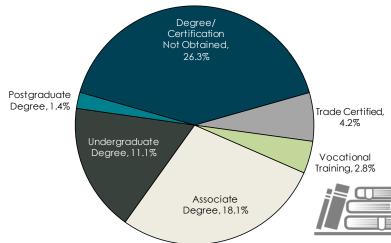
*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

EMPLOYMENT STATS:

- 75.0% paid an hourly wage
- 93.2% are/were employed full-time
- 6.8% are/were employed part-time
- 8.2% are/were self-employed
- 16.1% hold two or more jobs
- Currently working an average of 48 hours/week

EDUCATIONAL LEVEL:

(63.9% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



CURRENT BENEFITS:

Incentive Reward Programs, 45.8% 88.9% Health/Medical Insurance, Dental Coverage, 79.2% Pension/Retirement/401k, 69.4% Paid Holidays, 63.9% 62.5% Life Insurar Vision Coverage, Disability Insurance, Paid Vacation,

DESIRED BENEFITS:

Paid Holidays, 86.4% Paid Vacation, 86.4% Pension/Retirement/401k, 81.8% Vision Coverage, 81.8% Disability Insurance, Dental Coverage, 77.3% Paid Sick Leave, 72.7% Hiring Bonuses,

TOP JOB SEARCH RESOURCES:

(For those seeking employment opportunities, by use.)

- Internet 63.2%
 - www.indeed.com
 - www.iowajobs.org
 - www.linkedin.com
 - www.monster.com
- IowaWORKS Centers 29.4%
- Newspapers 29.4%
- Networking through friends, family or acquaintances - 26.5%

WORKPLACE FLEXIBILITY:

(by percent of interest)

- Job teams 77.3%
- Cross-training 72.7%
- Job sharing 57.1%
- Varied shifts 45.5%
- Temporary work 54.5%
- Seasonal work 50.0%



LABOR CHARACTERISTICS ADVANCED MANUFACTURING

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Accountants and Auditors	13-2011	\$29.29	\$20.19	\$33.84	\$27.39	\$60,928
Architectural and Civil Drafters	17-3011	\$26.16	\$20.19	\$29.14	\$23.97	\$54,404
Architectural and Engineering Managers	11-9041	\$54.59	\$36.16	\$63.80	\$49.85	\$113,545
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$16.46	\$12.01	\$18.68	\$15.83	\$34,229
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	\$16.68	\$11.64	\$19.20	\$16.60	\$34,693
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	\$18.15	\$15.79	\$19.33	\$17.60	\$37,757
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	\$16.79	\$13.67	\$18.35	\$16.75	\$34,922
Customer Service Representatives	43-4051	\$14.04	\$9.74	\$16.19	\$13.38	\$29,199
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	\$15.83	\$13.42	\$17.03	\$15.46	\$32,922
Electrical and Electronics Engineering Technicians	17-3023	\$26.70	\$23.45	\$28.33	\$27.48	\$55,543
Electricians	47-2111	\$19.87	\$13.93	\$22.83	\$17.67	\$41,319
Electro-Mechanical Technicians	17-3024	\$20.61	\$18.09	\$21.86	\$21.17	\$42,862
Engineering Technicians, Except Drafters, All Other	17-3029	\$25.03	\$19.95	\$27.57	\$25.68	\$52,066
Engineers, All Other	17-2199	\$38.29	\$28.45	\$43.22	\$36.51	\$79,649
Executive Secretaries and Executive Administrative Assistants	43-6011	\$20.81	\$15.48	\$23.48	\$19.16	\$43,290
Financial Managers	11-3031	\$40.72	\$24.14	\$49.01	\$38.31	\$84,690
First-Line Supervisors of Production and Operating Workers	51-1011	\$26.05	\$18.03	\$30.06	\$24.08	\$54,179
General and Operations Managers	11-1021	\$40.03	\$19.39	\$50.34	\$35.45	\$83,252
Heavy and Tractor-Trailer Truck Drivers	53-3032	\$17.58	\$12.35	\$20.19	\$16.70	\$36,559
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	\$18.29	\$15.02	\$19.93	\$17.79	\$38,042
Human Resources Managers	11-3121	\$46.40	\$33.55	\$52.83	\$43.25	\$96,516
Human Resources Specialists	13-1071	\$21.93	\$15.93	\$24.94	\$20.16	\$45,624
Industrial Engineering Technicians	17-3026	\$22.69	\$21.45	\$23.31	\$22.42	\$47,196
Industrial Engineers	17-2112	\$36.52	\$30.74	\$39.40	\$35.95	\$75,953
Industrial Machinery Mechanics	49-9041	\$22.07	\$15.27	\$25.48	\$21.69	\$45,915
Industrial Production Managers	11-3051	\$45.77	\$31.01	\$53.15	\$44.15	\$95,206
Industrial Truck and Tractor Operators	53-7051	\$15.49	\$13.10	\$16.69	\$14.89	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$18.69	\$12.97	\$21.55	\$17.76	\$38,873
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$15.57	\$12.34	\$17.18	\$14.94	\$32,381
Light Truck or Delivery Services Drivers	53-3033	\$15.00	\$9.88	\$17.56	\$14.16	\$31,206
Maintenance Workers, Machinery	49-9043	\$22.17	\$15.83	\$25.34	\$22.16	
Mechanical Drafters	17-3013	\$23.47	\$16.59	\$26.91	\$24.01	\$48,818
Mechanical Engineers	17-2141	\$31.90	\$24.44	\$35.63	\$31.07	\$66,347
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	\$17.84	\$13.68	\$19.92	\$17.19	\$37,107
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	\$21.90	\$19.38	\$23.16	\$21.90	\$45,548
Painters, Construction and Maintenance	47-2141	\$18.23	\$14.34	\$20.17	\$18.36	\$37,911
Printing Press Operators	51-5112	\$17.96	\$10.85	\$21.51	\$17.48	
Sales Representatives, Services, All Other	41-3099	\$23.51	\$17.87	\$26.33	\$22.54	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	\$13.82	\$9.35	\$16.05	\$13.24	\$28,741
Shipping, Receiving, and Traffic Clerks	43-5071	\$16.26	\$12.25	\$18.27	\$16.32	\$33,820
Surveying and Mapping Technicians	17-3031	\$19.74	\$17.13	\$21.04	\$19.87	\$41,057
Water and Wastewater Treatment Plant and System Operators	51-8031	\$19.98	\$14.86	\$22.54	\$19.38	· · · · ·
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	\$16.74	\$15.10	\$17.56	\$16.74	\$34,822
Welders, Cutters, Solderers, and Brazers	51-4121	\$17.77	\$13.10	\$19.64	\$17.37	

The 2018 lowa Wage data for the Spencer, IA Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2017 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.